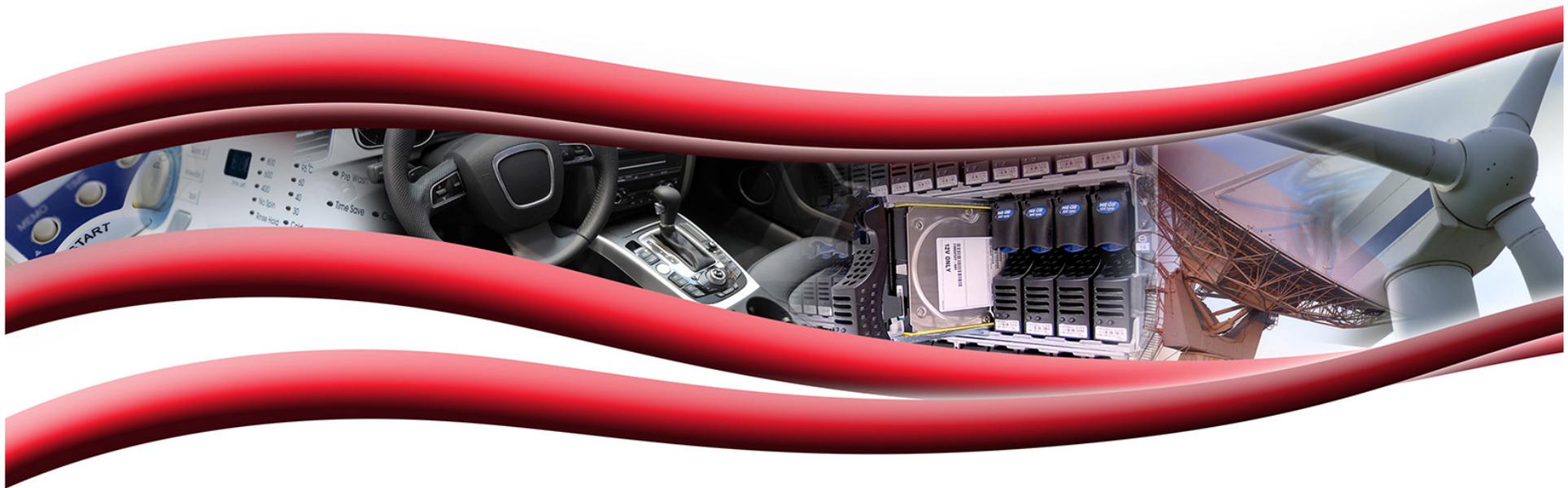




C&K Components Overview

February 2013



Designing **Technologies** Into **Solutions**

C&K Overview

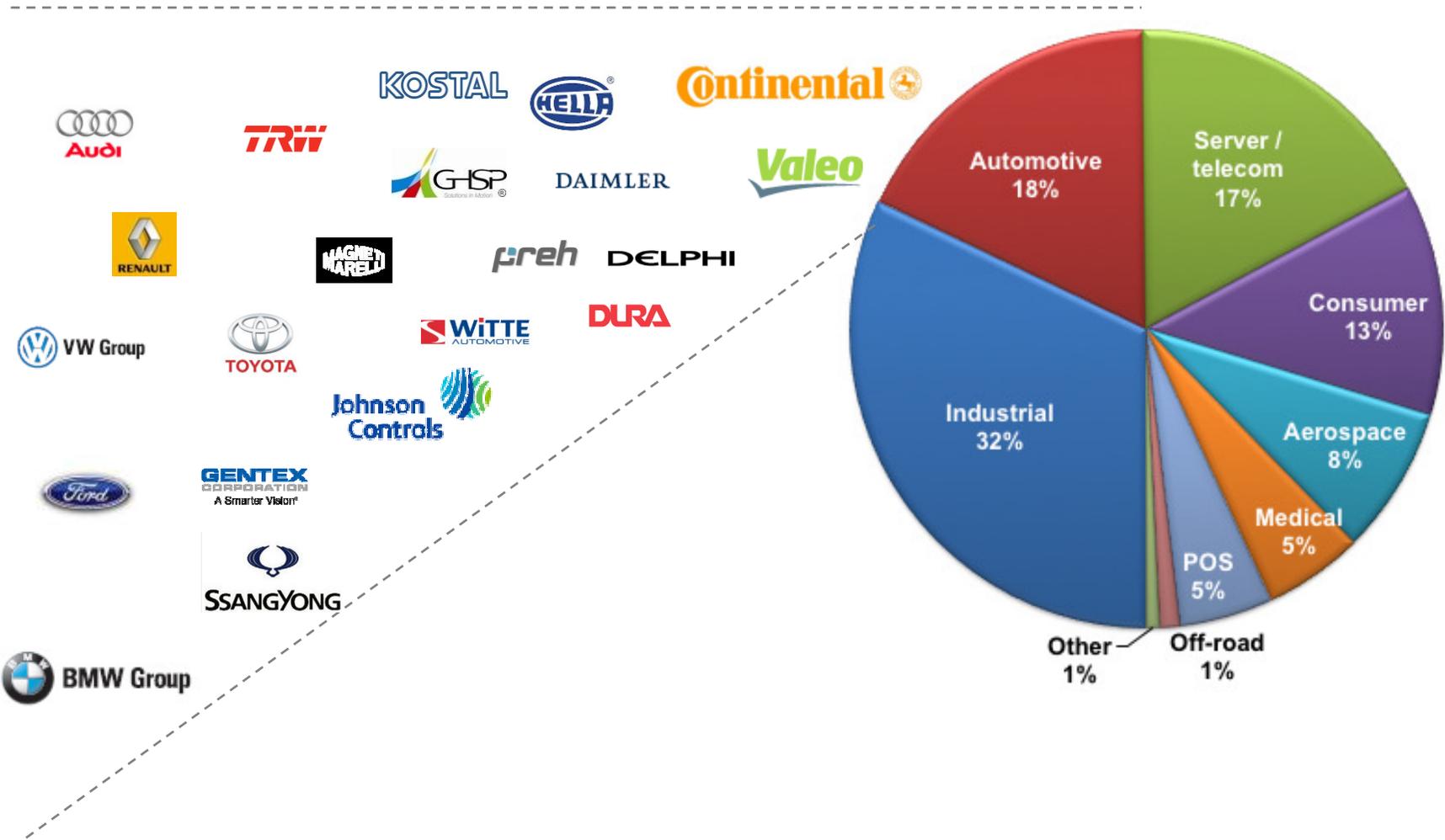
- Founding year: 1928
- Manufacturing facilities:
 - Huizhou, China
 - Dole, France
- Employees: 1,475 worldwide
- C&K offers more than 55,000 unique part numbers
- C&K is also a specialty supplier of high reliability space connectors and smart card connectors
- C&K serves more than 20,000 customers worldwide through various channels to market (Direct, distribution, Reps, ...)



C&K Global Footprint



Customer Overview



Key C&K Platforms and Customers

OEM:



Tier 1 Suppliers:



Tier 2 Suppliers (EMS):



- The automotive market is core for C&K, representing approximately 18% of total C&K sales.
- C&K is a significant switch supplier in the automotive market with established relationships with major OEMs and Tier 1 suppliers.
- Coverage of the automotive market in Europe and in the Americas is well developed.

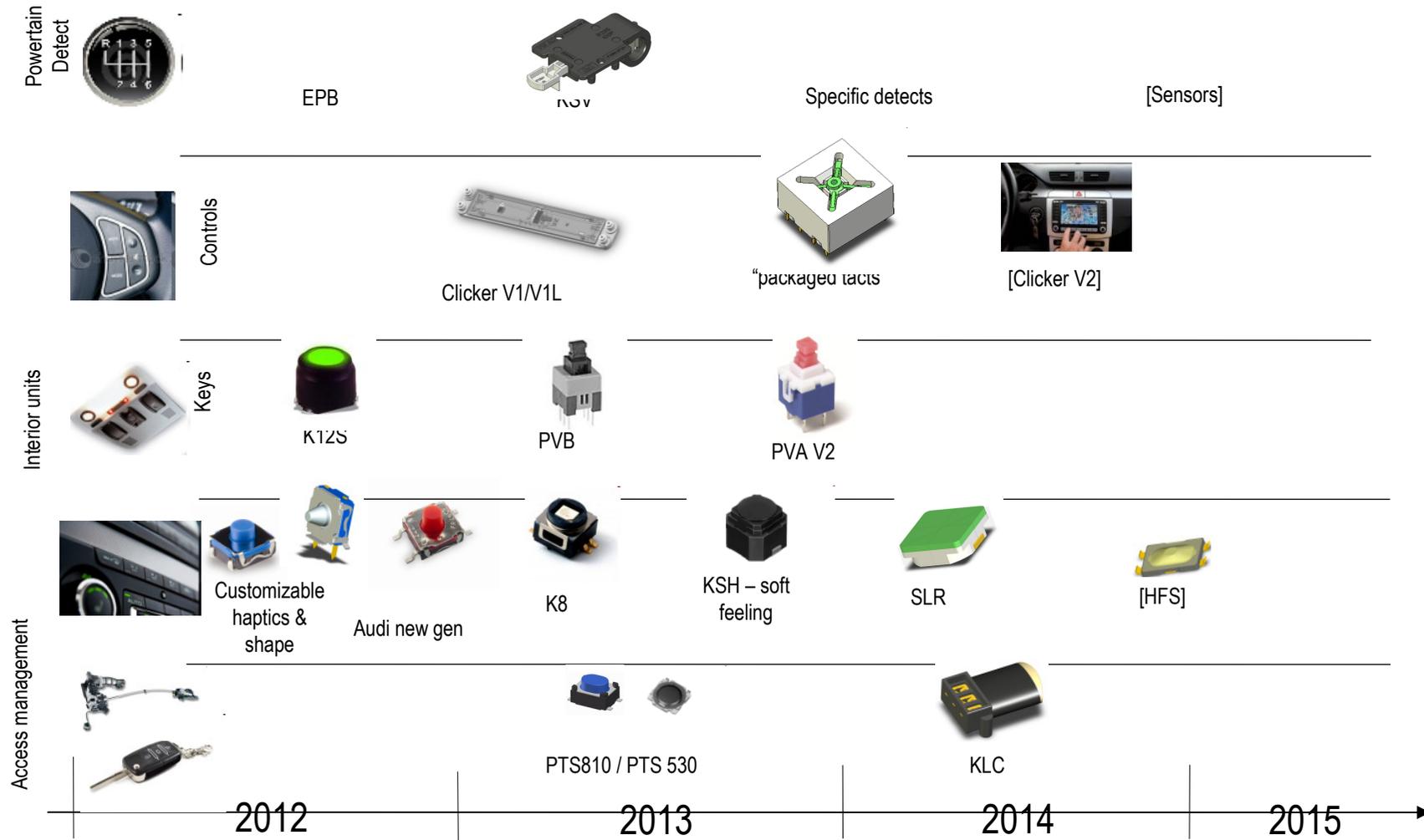
C&K products are found on platforms of major OEMs

OEM	Application(s)	Products
 VW Group	Column switches, sun visor, radio / HVAC units, keyfobs, trunk opener	KSA, KSC, KSV, KSS, Clicker*
 Audi	All interior push / rocker keys, column switches, steering controls, EPB, instrument cluster	KSA, KSC, PVA
 BMW Group	Motocycle grips, keyfobs, SOS key protection, radio / HVAC controls*, door handles	KSR, PPE, SLR*, Clicker*
DAIMLER	Keyfobs, SOS key protection, steering controls, seat adjustment, homelink unit	KSC, K12, K6, QSA
 RENAULT	Keyfobs, door handles, HVAC, detect units	KSC, KSR, PVB, RBG
PSA PEUGEOT CITROËN 	Keyfobs, steering controls, interior light unit, window lock, trunk opener	KSR, KMR, PVA
 Ford	Trunk opener	KSC, custom gear shifter

C&K supplies switch components to major Tier 1 automotive suppliers

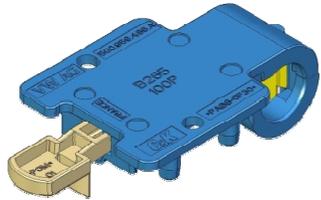
Tier 1	Application(s)	Products
	HVAC units, door handles, keyfobs, chronotachograph, ignition fob detect	KSA, KSC, KSR, KSM, CMM, ZM
	HVAC, door handles, column switches, steering controls, gear systems	KSA, KSC, K6, K12
	Homelink units, keyfobs,	KSC, KMR
DELPHI	Keyfobs, interior units, steering controls	KSC, KSR, K6, K12
	Interior units, column switches, interior controls	KSA, KSC
	Instrument cluster, infotainment system	KSA, KSC, QSA
	Steering controls, interior units	KSC, KSR

Product roadmap



Application examples - Middle Console

KSV (full custom)



- Switch sunvisor
- C&K seen as level 1 supplier

KSC « electrical height »



- KSC 4xx JR xxx
- 3 part numbers qualified by AUDI

